

JULIA ARRIARAN

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Farm Manager with over two years of experience leading farm crew on a 6 acre permaculture farm. Experience in organic farm production, CSA distribution and markets, and business computer software. Possesses a B.S. in Management and a minor in Spanish with expertise in start-up ventures.

WORK EXPERIENCE

FARM MANAGER DEN HILL PERMACULTURE

MARCH 2016-PRESENT

With a mission to create sustainable and eco-friendly agriculture systems, I directly maintain crops using **permaculture** methods including inter-planting, construction of integrated water systems, harvesting crops, greenhouse production, and mushroom cultivation. I train all farm-hand employees and volunteers, plan weekly schedules, and delegate daily tasks. Responsible for fulfilling orders for partnered farm-to-table food truck, Till and Grill. Other duties pertaining to farmer's markets include social media marketing, advertising produce, managing cash flow, and reporting profits.

SERVER GILLIES RESTAURANT

SEPTEMBER 2016-MAY 2017

As a server at a fast-paced local vegetarian restaurant, I am able to provide excellent service to customers attributed to many years of interpersonal growth working in restaurants. I am designated to calculate total sales reports, batch credit card transactions, set the till and report daily earnings, and scheduled to work selected managerial shifts.

OWNER HUNGRY HUNGRY HIPPIE

DECEMBER 2015-PRESENT

My senior-project turned into a reality opening Hungry Hungry Hippie, a vegetarian food vendor at local festivals selling local and affordable meals to patrons. I managed inventory, web-design, ordering, sales, marketing, and management.

VOLUNTEER BLACKSBURG FARMER'S MARKET

SEPTEMBER 2015-JANUARY 2016

At the Blacksburg Farmer's Market, I worked on-site helping customers with SNAP benefit and merchandise sales. To increase productivity, I led a project to implement a visual management solution for the new EBT Double-Value SNAP rewards program to help patrons understand the system.

EDUCATION

VIRGINIA TECH, BLACKSBURG, VA / 2012-2016 Bachelor of Science in Business, **Management** / GPA: 3.09

Concentration: *Entrepreneurship, Innovation and Technology* / Minor: *Spanish*

Leadership: Productivity and Quality Leadership- understanding contemporary management strategies and systems requiring leadership skills, data collection, qualitative problem solving, and communication processes.

Analytical problem-solving: Managerial Analytics- analyze managerial data such as productivity data to large-scale organizational databases using digital tools, exploratory data tools, and relational databases through **MS Excel, MS Project, MS Outlook, Visio, and WebEx.**

Personal Computers in Business- Advanced Excel: Excel Tables and Charts, Pivot Tables and Pivot Charts, Lookup Functions, Financial Functions, Database Functions, Data Analysis Tools and What-If Analysis. Basic VBA **programming and User Interface development.** Basic **Quick Books:** payroll services, general product knowledge, purchasing, and reports.

Cross-functional thinking: Cornerstones of Entrepreneurship- examines value creation through entrepreneurship and the rudiments of new ventures such as organizational, financial, and market feasibility.

Ethical decision-making: Ethical Leadership- role of managers in promoting ethics and corporate social responsibility in the modern business environment through examining conceptual frameworks and case studies of environmental pollution, employee rights, affirmative action, and activities of multi-national corporations.

Social Entrepreneurship- combining entrepreneurial resources which affect social change through nonprofits and B-corps.

LANGUAGE

Spanish: Advanced proficiency in reading, writing, converse, interpret, and tutor