

# Travis Biro

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## EDUCATION

- 2016-2019 **MARIST COLLEGE SCHOOL OF MANAGEMENT** Poughkeepsie, NY  
**Bachelor of Science in Business Administration - Concentration in Entrepreneurship and Finance**  
**Minors: Accounting and Economics**  
**GPA: 3.6/4.0**
- Alpha Sigma Lambda Honor Society
  - New York State Business Plan Competition (Winner: WMBE award) MedTech Innovation
  - 3-Day Startup (Founder) Lead self-selected team through concept, development and pitch to investors panel
  - Northeast Regional Collegiate Ethics Bowl (Judge)
  - Study Abroad Florence, Italy. Research: Commercial blockchain integration
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## EXPERIENCE

- 2019-PRESENT **A. PAGE AND ASSOCIATES** Poughkeepsie, NY  
**Strategy Consultant**
- Client liaison; working with a sustainable energy company to secure funding on a new production plant
  - Manage workflow and deliverables of junior interns
  - Financial statements analysis and modeling
  - Task work: deck editing, financial due diligence, general feasibility
- 2018-2019 **PEARSON COAST CAPITAL** Poughkeepsie, NY  
**Senior Analyst Intern**
- Identified acquisition targets in medical imaging industry through due diligence and feasibility research
  - Developed engagement strategy alongside CEO; copy, formatting, presentation and delivery
  - Performed analytics on over 500 firms across multiple verticals of the healthcare industry
- 2015 **MOUNTAIN VIEW FARM** Germantown, NY  
**Strategy Consultant**
- Product strategy: Reduced product mix to align with profitability, increased sales channels
  - Created internal financial statements
  - Designed land management program, rotational grazing plan
  - Streamlined property management
- 2014-2016 **MAGGIE VALLEY FARM** Poughquag, NY  
**Founder**
- Crowdfunded \$42,000 in 2 weeks; Purchased herd of 25 feeder cattle and infrastructure
  - Secured 100-acre property lease, permitting, suppliers and wholesale distribution
  - Taste NY charter vendor (2015)
  - "Up-and-coming Farmer 2015" -Dutchess County Cornell Cooperative Extension
- 2010-2012 **XTREME AQUATIC FISH FEED** Melbourne, FL  
**Operations**
- Worked on a team to establish international distribution (Canada, Australia)
  - Managed workflow: 3 team members, wholesale repacking, warehousing, retail distribution
  - Implemented CRM software (2017) Social media campaign (ongoing)
- 2005-2010 **FLORIDA EXOTIC FISH SALES** Homestead, FL  
**Sales Associate**
- Sales territory manager (Florida)
  - Managed workflow: 3 team members, airfreight of live aquatics nationwide
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## PERSONAL

- Extensive professional writing and presentations [portfolio](#)
- Distance athlete; Cape Cod Marathon (2012)